You knew it was true.
The members of your staff knew it was true.
Now a report released from Art & Science Group in Baltimore, MD, confirms that across the US, college-bound high school students rank intramural and recreational activities high when choosing a college.

Although jobs, internships, and community service rated as the highest reasons for a college choice, in a 500-student survey taken in the spring of 2000, 54 percent listed intramural and recreational opportunities as very important or important in making their college selection.

In addition, 69 percent indicated that they intend to participate in these opportunities. The following percentages indicate the specific interests of those intending to participate in recreational activities on campus: 29% soccer, 26% basketball, 20% baseball, 18% volleyball, 12% football, 7% tennis, and 6% track/field/cross country.

In the advisory sections of the report, its authors say, “In admissions communications, pay attention to the athletic and recreational interests of prospective students and demonstrate how your institution provides opportunities for students to participate in these activities.”

In another advisory section, the report continues, “In your recruitment communications, don’t emphasize intercollegiate sports at the expense of intramural and recreational opportunities. If you do, you’ll be ignoring the interests of a large proportion of your prospective student population.”

“These findings are phenomenal. This is just the kind of documentation our members need,” says Dr. Kent Blumenthal, NIRSA executive director.

The 12-page report published in student-POLL can be found at http://www.artsci.com/admin/pdf/Vol.44.pdf; or request a copy from Art & Science Group at (410) 377-7955 or consult@artsci.com.
Aquatics Symposium

October 11-13, 2001, College Station, Texas

Make plans now to attend the first-ever NIRSA Aquatics Symposium where you will dive into information during two days of professional presentations. You will be immersed in knowledge with a variety of educational sessions including featured speaker Dr. Tom Griffiths’ presentation — “Five Minute Scanning Strategy” for lifeguards. Griffiths, director of aquatics and safety officer for athletics at Penn State University, has been the lead investigator for the National Lifeguard Survey since 1994, and has published more than 300 articles and numerous books in the field of aquatics. His second session, “The Seven Deadly Sins of Aquatic Facilities,” relates to risk management.

Who should attend?
Anyone in the area of aquatics who is responsible for the facilities or staff.

Aquatic Facility Operator Course

A 2-day preconference AFO course, held in the Conference Room of the Quality Suites Hotel in College Station, will be held October 10-11.

AFO Preconference
Using NRPA’s Aquatic Facility Operator Manual, a comprehensive publication available on pool operations, the National Certification Board of NRPA will officially certify participants upon successful completion of the 18-hour AFO training course. The 50-question exam will cover areas such as filtration, disinfection, water testing and treatment, design consideration, facility management, risk management, and facility troubleshooting.

Hotel reservations
Quality Suites Hotel, 1010 University Drive E., College Station, TX, 77840. Phone (979) 695-9500. Rates: $76 + tax/ single or double. (See the NIRSA Website for details on discounted NIRSA rates).

For more information
Find a complete schedule at www.nirsa.net/education/aquatics.htm or contact Mary Callender at the NIRSA National Center by calling (514) 766-8211 x14 or email mary@nirsa.org

Registration Fees
Includes educational sessions, socials and closing banquet.

<table>
<thead>
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<td>Corporate Rate</td>
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PRE-CONFERENCE AFO COURSE
Includes AFO materials and lunch both days

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<th>Registration Fees</th>
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<tr>
<td>Non-members</td>
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<td>$250</td>
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Start Planning National Recreational Sports & Fitness Day

No matter how you celebrate, National Recreational Sports & Fitness Day on February 22 provides an opportunity to share our NIRSA philosophy with individuals and communities nationwide.

Join NIRSA’s members in celebrating this special day to call national attention to the positive benefits that recreational sports, fitness activities, and wellness programs contribute to Americans of all ages.

For a complete kit of everything you need to set up a National Recreational Sports & Fitness Day event, go to http://nirsa.net/calendar/nnn/index.htm or contact sarah@nirsa.org.

Sport Club Symposium a Success

Almost 80 NIRSA members discussed, debated, and analyzed issues pertaining to their Sport Club programs during 2½ days of educational sessions in Albuquerque, New Mexico, this past June.

Presentations were intermixed with spirited roundtable discussions about the need for guidelines as opposed to standards.

“Specific roundtables were extremely informative. As always, NIRSA folks are willing to share ideas. Thanks. I learned loads!” states one attendee’s evaluation form.

Coaching issues were debated, and participants discussed how to balance the student and athlete. Attendees discussed ways that programs can remove conflict between the classroom and playing fields, as well as safety, hazing, travel, designing a sport club evaluation, and how to develop student leaders.

“I thought the issues/topics of the sessions were very good. Very relevant to what I’ll be dealing with on my campus,” said an attendee. “The handouts and sharing of information was great. Meeting people was great. [It was a] great way to start my involvement with NIRSA and Sport Clubs.”

As always, there were discussions about money—how to raise funds, budget amounts, resources, tier systems, formulas, and the ways to increase program funding as well as sharing resources with other departments. Representatives from USTA, US Handball Association and the US Racquetball Association discussed available resources for programs and their desire to develop programs on college campuses.

Thanks go to Randall Ford (University of Texas, Austin) chair of the Sport Club Symposium Program Committee, its members Gabe Valenzuela (University of Rhode Island) and Tammie Kaman (University of Northern Colorado), the presenters who shared their insights and expertise, and the wonderful staff of the University of New Mexico.
School of Recreational Sports Management: Attendance Records Broken

Event evaluations for the inaugural School of Recreational Sports Management – Level I, held in June in Orlando, Florida, indicate that the new curriculum designed for professionals with one-to-five years of experience was right on target. The school broke an all-time attendance record (54 participants), and better yet, 90 percent of the SRSM attendees report they plan to attend either the SRSM Level II or the Executive Institute in the next five years. The collaboration of new ideas and information between the faculty and participants made for an exceptional week of learning.

The curriculum topics were developed with input from many NIRSA members, including directors from across the country. These included team building, service, budgeting, communication, ethics, integrity, trust, business principles, and staff development. The course was integrated into two main case studies.

Participants also stated their preferences for future NIRSA schools and institutes, so expect an announcement soon regarding the date and location of the 2002 SRSM, then make plans to attend.

The Executive Institute (also held in June in Orlando) was hailed as very successful. Dr. Joan Curtis led the E. I. group that focused on High Performance Coaching — coaching as a supervisor to motivate staff to develop their skills. The 22 attendees developed team-training skills that ended with a unique group experience. The E. I. groups developed short videos that employed the new teaching techniques, a tool that attendees reported to be a very successful way of learning.

Faculty for the School of Recreational Sports Management: Maureen McGonagle, DePaul University; Dr. Sarah Young, University of Nevada, Las Vegas; Eric Nickel (chair), James Madison University; Dr. Jane Russell, University of Georgia; and Kurt Carmen, University of Toledo.

NIRSA Members: Are You Blue?

It’s no surprise that many of our members are true blue—they support our Associate Members, exhibitors, and advertisers whenever possible. This loyalty is of tremendous value to NIRSA.

“Whenever I have seen a request for product information on the NIRSA ListServ, I have strongly encouraged my NIRSA colleagues to support our Associate Members and conference exhibitors,” says Gene C. Grzywna, director of Campus Recreation at Northeastern University, Boston. “These companies are the lifeblood of our Association; if it wasn’t for their financial support, many of the programs and services that we now have available through NIRSA would not be in existence.”

A tremendous ripple effect benefits the entire Association when our members patronize Associate Members. Whether it is buying products and services from Annual Conference exhibitors, advertisers in the RSD, Recreational Sports & Fitness, or corporate sponsors, this revenue funds key NIRSA programs and services. It helps keep membership dues low, provide quality conferences and symposia, and offer publications at discounted rates. Without our vendors and sponsors, NIRSA simply would not be the organization that it is.

Associate Members provide products and services such as sporting goods, architectural services, fitness equipment, and representation from national governing bodies.

Our Associate Members are also loyal to NIRSA. Triple Threat Flag Belts has been an Associate Member for more than 16 years. Musco Lighting has been with NIRSA for more than 17 years.

Demonstrate your support for NIRSA by utilizing Associate Members. In addition, when you use a different vendor that you are particularly pleased with, make sure they know we would like them to become Associate Members, too, so that your peers can take advantage of their services.

When You Support Associate Members, You Support NIRSA!

Associate Members

Check out www.nirsa.org or the Recreational Sports Directory. The Buyer’s Guide section features a complete list of Associate Members, including contact information and product descriptions.

Conference Exhibitors

If you kept your conference program, you’ll find information on our exhibitors. The NIRSA Website has a list of the exhibitors from our most recent conference.

Advertisers

Consult the May 2001 issue of Recreational Sports & Fitness magazine for a list of advertisers.

Charter Corporate Partners, Endorsed and Sponsored Partners

Visit the NIRSA Website for information on how these outstanding NIRSA partners benefit NIRSA and your institution.
Welcome back! As summer concludes and we return to our campuses to begin the school year, I would like to take a moment to recap the happenings of the summer.

While your new Board gathered in Corvallis for the Summer Meeting, and NIRSA conducted several symposia, the one thing that sticks in my mind was my attendance at the Mississippi-Alabama State Workshop where I heard Region II VP Sid Gonsoulin use a term that really intrigued me. Students at that event were constantly referred to as “emerging professionals.” Usually we are looked at as “just students” when, in fact, we really are the emerging professionals of tomorrow.

At that workshop, we discussed learning outcomes that we, as students, gain within campus recreation. This made me realize that during my college life, nothing has prepared me better for the real world than my experiences within campus recreation. As workers within this field, we are given the basic skills necessary to become valued professionals in almost any profession.

So what exactly is an emerging professional? We are the Student Members of NIRSA. The simple title “student” is actually the person we serve on a daily basis, but an “emerging professional” is so much more than that.

As emerging professionals, we develop communication skills, decision-making skills, managerial skills, time-management skills, problem-solving skills, and leadership skills. We are at the front of the line in most campus recreation programs. Without us, our profession would die.

Thus, it is our job as emerging professionals to continue to steer our profession and our Association into tomorrow. We are only emerging professionals for a few years and the foundation we build now will determine how successful we are in the future.

As we develop our professional careers, we must step forward to lead NIRSA. Our current and past leadership has done an excellent job of taking NIRSA and campus recreation to its current state. A recent issue of studentPOLL (see page N1) states that intramural and recreational opportunities are very important in student recruitment and retention. As recreational sports departments emerge as a prime player on college campuses, we will be the ones emerging to ensure that our profession maintains that high standard. As you can see, the idea of recreational sports has taken hold. Now that NIRSA has set the bar, it is going to be our duty to emerge as leaders in our professions and take that bar to new heights.

Our profession is at a unique time and it is ready to explode. With the new school year beginning, we as emerging professionals need to step forward. I challenge you to emerge as the leaders on your campuses and within NIRSA. Which one of you is ready to get your “NIRSA drivers license” and help steer NIRSA forward? I hope this year is successful for each one of you as an emerging professional.

I leave you with a quote from Dr. Martin Luther King Jr.: “To become the instrument of a great idea is a privilege that history only gives occasionally.”

Contact Warren Isenhour, National Student Representative, by writing him at 150 West Thompson Lane, Apt C-202 or at Middle Tennessee State University, Campus Recreation, PO Box 556, Murfreesboro, TN 37132; calling (615) 898-2104; faxing (615) 898-5568; emailing quietstorm06@hotmail.com

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**NIRSA Survey: Funding from Corporations that Sell Alcoholic Beverages**

Directed by the NIRSA board of directors, an online survey was conducted in June to measure members’ perceptions about funding from alcoholic beverage corporations for alcohol education and related health/wellness programs.

Of the 411 respondents, the results indicate that 79 percent of members support or are neutral about NIRSA’s pursuit of such a partnership; 21 percent were unsupportive of a potential partnership.

Cross tabulations indicate that student respondents (12 percent of total) were slightly more likely to be supportive than professional members. Cross tabulations also indicated little correlation between responses and length of membership.

The full results of the survey are available upon request by contacting the NIRSA National Center.
Given the significant number of “Ask Patti” questions I have been receiving from the membership, I am encouraged that my goal of stimulating open communication within the association is working, maybe even too well!

To be most effective in ensuring that all questions are given full consideration and response, I must revise the way I will meet your needs. As previously indicated, I am excited to personally respond to all questions presented to me. I am also committed to publishing questions and responses for our entire memberships’ purview. For professionalism, all requests for public response must be accompanied by the name of the presenter. If you prefer that I respond only to you, please state that with your question.

Thanks to the NIRSA Board of Directors and the NIRSA National Center Staff for assistance in answering some questions. A complete collection of questions can be found at www.nirsa.org.

Please know that it is not appropriate for me to respond to inferences of rumor or questions that pertain to confidential personnel issues. In addition, I only included the questions you asked. If questions were similar, it is only stated once. All comments and advice are appreciated and will be shared with the Board of Directors.

Email your questions to Patti at patricia.bostic@uconn.edu.

I have always wondered how sports like tennis have joined with NIRSA to sponsor a national tournament for collegiate clubs. I am a table tennis enthusiast and am wondering if I can present the idea to the organization.

For the most part, strategic alliances with NIRSA have resulted from the Association first being approached by an organization interested in forging a partnership for a mutually beneficial relationship. This was the case with the United States Tennis Association, and with several ongoing discussions between NIRSA and other national sports governing bodies. Potential partners should contact the NIRSA executive director.

Why is it that between this year’s three NIRSA Boards there are apparently no people of color? At what point do the people who appoint members to these boards have a responsibility to diversity?

The NIRSA Board of Directors are elected. As chair of the Nominations and Elections Committee for 2001, I can tell you that every effort was made to encourage people of color, as well as other under-represented groups, to stand for office. Unfortunately for NIRSA, individual circumstance precluded folks from making the decision to stand for office at this point in their lives. The same is true of the appointments to the NIRSA Services Corporation and the NIRSA Foundation. We all have a responsibility to diversity. And, we can do better!

Can we look at holding the Conference in a warm-weather climate such as Florida, Arizona or California?

As our conference rotates between sections of the country each year (Eastern, Central and Western), cities are considered based on number of available hotel rooms, exhibit hall space, available hospitality opportunities for NIRSA members and many other factors.

While some cities may have adequate hotel space at a reasonable price, the exhibit hall space is not large enough for our growing sports exposition. Some terrific conference destinations, e.g. Los Angeles, Atlanta and Phoenix have excellent exhibit hall space and a lot of opportunities for member hospitality, but hotel room rates are higher than what the NIRSA National Center staff deem reasonable.

The timing of our conference also affects which city is chosen. March and April are typically the beginning of “high season” for some hotels (meaning higher room rates), while for some cities, it is the time of year for cheaper rates. The NIRSA National Center spends a tremendous number of hours evaluating hotel properties, cost-per-square-foot for exhibit hall space, airline availability and many other factors before a city is selected. As membership increases and our hotel and exhibit hall space requirements increase as well, a warm-weather city choice cannot always be guaranteed. But, we can guarantee that they will be investigated.
Get in the Game with the USA Tennis on College Campus Program

As a program director, are you looking for new activities on your campus this fall that will be fun, popular, and earn revenue?

Then the USA Team Tennis and USA Tennis 1-2-3 incentive program is the ideal answer. If you sign up, you can receive $7 per participant for USA Tennis 1-2-3 and $35 per team for USA Team Tennis.

“The University of Colorado had 25 students come out for USA Team Tennis for the first time this spring,” says Patty McConnell, Sports Club Coordinator at the Boulder campus. “Our newly formed tennis club stated that they had one of their best college experiences at the NIRSA Tennis Collegiate Nationals at the University of Texas-Austin.”

Get the details by contacting your regional representative (see above).

2001 NIRSA Collegiate Soccer Sport Club Championships

- November 14-17, 2001, University of Alabama, Tuscaloosa
- Registration deadline: October 29, 2001

By now, you should have received your registration packet to register your team for the Collegiate Soccer Sport Club National Championships. If you did not receive the packet, registration forms can be found at www.nirsa.org.

Entry fees ($550 for Institutional members and $650 for non-institutional members) must be paid by check or credit card. Purchase orders cannot be accepted. So, get your soccer clubs organized and report their scores to your regional coordinator (see map).

Now you can order Kwik Goal balls from the NIRSA Website. Kwik Goal, a NIRSA Associate Member, will provide the official ball for the championships. For questions or additional information, please contact Mary Callender, director of national sport programs at (541) 766-8211 x 14 or mary@nirsa.org.

NIRSA foundation

New Foundation Board Members Appointed

Effective June 2001, Scott White and Kirk McQueen will replace Tom Dison and John Meyer, respectively.

- Scott White (‘01-‘02) Iowa State University (515) 294-0995 swhite@iastate.edu
- Kirk McQueen (‘01-‘04) Georgia Institute of Technology (404) 894-5438 kirk.mcqueen@sac.gatech.edu

Foundation Online Auction

NIRSA shoppers, we have a winner for you online: www.nirsafoundation.org/onlineauction.htm

Find unclaimed items from the 2001 Annual Conference Silent Auction: fleece-lined jackets, an Auburn varsity jacket, golf balls, gloves and some great T-shirts.

Remember: the gift-giving holidays are only three months away!

Support NIRSA Foundation Charter Corporate Partners

The NIRSA Foundation is grateful for the support from the following:

- Robbins, Inc., $100,000, The exclusive wood flooring partner
- Cybex International, Inc., $100,000, The exclusive weight and conditioning partner
- Mondo America, Inc./Kiefer Specialty Flooring, $100,000, The exclusive resilient sport-flooring partner
- Sports Imports, Inc., $25,000, The exclusive volleyball equipment partner

Corporate Contributor

- RDG Sports, $3,000

NIRSA and the student scholarship recipients thank you.
NIRSA Develops Comprehensive Strategic Marketing Plan

NIRSA’s board of directors approved the funds for a comprehensive strategic marketing plan. When completed, it will equip the association with long-awaited research data and a cutting-edge marketing strategy. Through this plan, NIRSA will obtain fresh insights into its member and non-member profiles and needs. It will enable NIRSA to develop marketing strategies and tactics to construct future programs and new services to meet those needs. The project will be completed in four stages:

Stage One
Marketing Audit and Analysis Outcomes:
• Establish strategic focus
• Develop a research agenda
• Create a short-term action plan
• Focus on the success factors of NIRSA’s governance structure
• Utilize applied creativity and innovative techniques

Stage Two
Research NIRSA Members’ End-Users who participate in recreational sports programs.
Research to quantify the impact of recreational sports programs and facilities on the following aspects and characteristics of participants:
• Life satisfaction
• Job and/or academic satisfaction
• Job performance
• Personal health and wellness
• Student/faculty recruitment
• Student retention at educational institutions
• Educational outcomes and behavioral changes
• Quality of community life

Stage Three
Research the value of NIRSA’s Market to include:
• Buying power and disposable income of recreational sports participants
• Spending habits of recreational sports participants
• Buying power of NIRSA members

Stage Four
The final stage will tie all three aspects of the plan together into a comprehensive Strategic Marketing Plan to be implemented by NIRSA.

A team of McKinley Marketing, Ronin Marketing, and Kerr & Downs Research will complete the project and report the results at the 2002 NIRSA Annual Conference & Recreational Sports Exposition in San Antonio, Texas. Funding for this project was allocated from NIRSA’s reserves.

New Hires and Promotions
Mark A. Jacobson started in May as NIRSA’s new controller, bringing more than 15 years of steadily increasing diverse management and accounting experience. He replaces Pam Watts who was promoted to Chief Operating Officer. Mark formerly served as Treasurer/CFO with Burley Design Cooperative, Growing Solutions, Inc., and at Union Bank of California. Born in Erie, PA, he is married and has four children; two are seniors at U of O in Eugene, OR, and the other two are out of school. His plants are his pets, (“I feed and water them!”) and he likes to cook, jog, and golf. Known by his license plate as PEZMAN, he is an avid collector of candy Pez dispensers.

Although Karen Bach was promoted to education director several months ago, she has already implemented improvements for our Annual Conference in San Antonio in 2002 including a new and easier high-tech conference housing system. She put on several highly successful symposia this summer, and she is already working on Annual Conference locations through 2008. She began at the NIRSA National Center in June 1999 as assistant to the executive director. Born and raised in Napa, California, Karen got her degree in Business from OSU. She worked with the Oregon Senate Educational Committee prior to joining NIRSA.
Looking for your colleague?  
**Have you relocated?**  
You know a colleague has transferred to another job, but you are not sure of the details. Check out [www.nirsa.org](http://www.nirsa.org) or contact your State Director who is now keeping track of NIRSA professionals who have recently relocated. If you have moved, send your address changes to him/her, but to continue receiving NIRSA benefits, be sure to keep the NNC up-to-date.

**Not getting eFastNews?**  
Then we don’t have your email address! Send your email address to nirsa@nirsa.org (it will only be used for official NIRSA business). For you techies, a new fractional T-1 line is now installed at the NNC for Internet access. This enhancement will keep our email connected more consistently.

**New look for eFastNews**  
eFastNews, NIRSA’s primary source of communication from the National Center, now comes once a week. It can be skimmed for easy reference, and offers links to the NIRSA Website for additional information and news.

**Awards Deadlines**  
The nomination deadline is nearing for many NIRSA awards. For questions regarding eligibility, selection criteria, selection process, presentation of awards, or to request a nomination form, email Jennifer Hurd at jenniferh@nirsa.org or visit [www.nirsa.org](http://www.nirsa.org).

**USA Volleyball Association**  
USVA has moved NIRSA to a more prestigious membership category, which recognizes NIRSA as an Education-Based Multisport Member Organization. Gary Colberg (UC-Davis), NIRSA Member and NIRSA Volleyball Sports Club Championship Director of Competition, has agreed to be our representative.

**Preorder the 2002 RSD**  
The comprehensive 2002 *Recreational Sports Directory* lists thousands of institutions, programs, and personnel, as well as a Buyer’s Guide with detailed product and service descriptions. It also features an item-specific cross-reference manufacturers index.

- Institutional, Professional and Student Members: $40
- Associate Members: $150

*Order before November 1, 2001 and receive a 10% discount!*  

**Career Opportunity Services**  
**Employers:** Post your position listings on the NIRSA Website through the Career Opportunities section. Available to more than 3,000 NIRSA members, the COS offers employers the chance to advertise their job openings to a qualified and interested audience. Contact: cos@nirsa.org for more information.

In addition, take advantage of NIRSA’s Career Opportunities Center at the 2002 Annual Conference. Go one-on-one in a professional atmosphere and conduct personal interviews for full-time positions, graduate assistantships, and internships. Take advantage of the concentration of recreational sports and fitness professionals and students already seeking what you have to offer. Contact Kim Daley, Membership Services Coordinator, at cos@nirsa.org for more details and costs.

**Candidates:** NIRSA Individual Members can always log on to the Members Only section of the NIRSA Website to access position listings that are updated twice every month. Also, take advantage of the Career Opportunities Center at the 2002 Annual Conference. Bring your résumé and gain access to hundreds of job listings, personal interviews, and additional career enhancement tools.

Do you prefer to receive position listing updates via email? Sign up for NIRSA’s Career Opportunities Subscription Service. Members receive a six-month subscription for only $15. Contact Kim Daley, Membership Services Coordinator, at cos@nirsa.org for more information.

**Extend professional growth by standing for office**  
- **Professional Member Deadline:** September 1, 2001

The offices of President-Elect, Vice Presidents of Regions II, IV, and VI are open for terms beginning in April 2002. Guidelines can be obtained at the NIRSA Website or from the NNC. Submit nominations to the Nominations and Elections Committee by September 2001. Eligible candidates submit a nomination form, résumé, and a letter of support by September 17 to the Nominations Committee Chair, Brian Carswell, The University of Arizona, 1400 East 6th Street, PO Box 210117, (520) 621-8708, or carswell@u.arizona.edu. Finalists must send a non-digital photo (3” x 5” or larger) no later than October 5, 2001.

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**calendar of events**

<table>
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<tr>
<th>Date</th>
<th>Location/Details</th>
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<tr>
<td>September 13-14, 2001</td>
<td>Florida State Workshop, Fort Meyers, FL</td>
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<tr>
<td>September 21, 2001</td>
<td>Pennsylvania State Workshop, Lancaster, PA</td>
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<tr>
<td>October 4-5, 2001</td>
<td>Illinois State Workshop, Chicago, IL</td>
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<td>October 5, 2001</td>
<td>West Virginia State Workshop, Morgantown, WV</td>
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<td>October 11-13, 2001</td>
<td>Aquatics Symposium, College Station, TX</td>
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<tr>
<td>October 14-16, 2001</td>
<td>Region V Conference, Omaha, NE</td>
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<td>October 17-19, 2001</td>
<td>Board of Directors Midyear Meeting, San Antonio, TX</td>
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<tr>
<td>October 24-26, 2001</td>
<td>The Big 12 and Friends and Region IV Conference, College Station, TX</td>
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<tr>
<td>November 1-3, 2001</td>
<td>Region VI Conference &amp; Lead-On, Boise, ID</td>
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<td>November 1-2, 2001</td>
<td>Michigan State Workshop, Ann Arbor, MI</td>
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<td>November 1-2, 2001</td>
<td>Wisconsin State Workshop, Menomonee, WI</td>
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<td>November 1-4, 2001</td>
<td>Region II Conference, Roanoke, VA</td>
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<td>November 8-10, 2001</td>
<td>Region I Conference, Ithaca, NY</td>
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<tr>
<td>November 14-17, 2001</td>
<td>8th Annual NIRSA Collegiate Soccer Sport Club Championships, Tuscaloosa, AL</td>
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<tr>
<td>November 15-16, 2001</td>
<td>Indiana State Workshop, Terre Haute, IN</td>
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<td>January 24-25, 2002</td>
<td>Tennessee State Workshop, Nashville, TN</td>
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<td>January 25-26, 2002</td>
<td>Region III Student Lead-On, Rochester, MI</td>
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<tr>
<td>February 8-9, 2002</td>
<td>ERSL Conference, Durham, NC</td>
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<tr>
<td>April 9-13, 2002</td>
<td>2002 NIRSA Annual Conference &amp; Recreational Sports Exposition, San Antonio, TX</td>
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Deadlines for submitting classified ad text for position listings on the NIRSA Website are the 10th and 25th of each month.